



1710 Pittwater Road,
Bayview, NSW, 2104

ABN: 19002518934

23rd May 2019

To Whom it may concern,

I am writing as a representative of Gibson Marina Bayview Pty Ltd concerning 8 Knots Cafe situated within our Marina. The initial idea to provide a facility serving coffee and food came about from demand from our Marina tenants and also to stay competitive in the Marina industry in Sydney. Cafes and restaurants are commonplace within Marinas throughout Sydney as customers have come to expect such facilities as part of their boating experience. Also, to mention the need for businesses who operate from our Marina to service their clients.

Before the 8 Knots Cafe, our marina tenants would go to the Marina next door for coffee and food. The ancillary addition of a Cafe at Gibson Marina has lifted the profile of our business and enabled us to run our operations far more effectively than before. Prior to the Cafe, we had tenants unable to pay their rents and sleeping in their offices. Today we have a very professional clientele running successful businesses who wouldn't be here unless the Cafe was in operation.

Yours sincerely,

A handwritten signature in dark blue ink, appearing to read 'Marcus Gibson', with a long, sweeping horizontal line extending to the right.

Marcus Gibson
GIBSON MARINA BAYVIEW PTY LTD